

## Message Text

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ACTION ARA-20

INFO OCT-01 ISO-00 AID-20 EB-11 IGA-02 L-03 SPM-01 SP-03

AS-01 CIAE-00 INR-11 NSAE-00 RSC-01 PC-10 DRC-01 /085 W

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P 251312Z SEP 74

FM AMEMBASSY QUITO

TO SECSTATE WASHDC PRIORITY 2569

C O N F I D E N T I A L QUITO 6281

E.O. 11652: GDS

TAGS: EAID

SUBJECT: DEIDS

REF: STATE 204315

1. IN ACCORDANCE WITH SUGGESTION CONTAINED REFTTEL, MISSION CONTACTED MINHEALTH ON ISSUE OF GOE FINANCIAL SUPPORT OF DEIDS AFTER FIRST FIVE YEARS AND NOW AWAITS LETTER FORMALIZING THEIR CONCURRENCE.

2. USAID TAKES EXCEPTION TO STATEMENT IN REFTTEL THAT QUOTE MISSION AUTHORIZED TO ADVISE AND ASSIST APHA IN CONCLUDING AGREEMENT WITH GOE UNQUOTE. DEIDS CONSIDERED HERE AS PART OF USAID PROGRAM TO ECUADOR AND CONSISTENTLY HAS BEEN INTERPRETED AS SUCH BY GOE. TO DATE ALL BASIC EXCHANGES ON DEIDS HAVE BEEN CARRIED OUT BY USAID WITH MINHEALTH AND NATIONAL PLANNING BOARD, INCLUDING ACCEPTANCE AND TERMS OF PHASES I AND II. THEREFORE, COUNTRY TEAM WANTS THIS AGREEMENT TO BE NEGOTIATED BY MISSION.

3. FURTHER, AFTER STUDY, MISSION CONVINCED PROAG MOST APPROPRIATE VEHICLE FOR DEIDS AGREEMENT, FIRMLY PLACING ALL ACTIVITIES UNDER UMBRELLA OF US/GOE GENERAL AGREEMENT FOR TECHNICAL COOPERATION DATED APRIL 17, 1962. AMONG OTHER THINGS, THIS WILL CLEARLY PROVIDE DEIDS TEAM WITH DIPLOMATIC PRIVILEGES AND IMMUNITY AND CLEARS WAY EFFECTIVELY FOR EARLY DUTY-FREE IMPORT OF REQUIRED  
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EQUIPMENT AND COMMODITIES.

4. MISSION DESIRES ACTIVE PRESENCE AND ASSISTANCE OF APHA IN NEGOTIATING PROAG WITH MINHEALTH BUT FOR THE REASONS STATED ABOVE, AS WELL AS LIMITING POSSIBILITY OF GOE CONFUSION ON RESPECTIVE ROLES OF US PARTIES, USAID MUST REMAIN PRIME NEGOTIATOR. WE SEE APHA AS HAVING DEVELOPED OVERALL DEIDS CONCEPT TO AID'S REQUIREMENTS; AS INSTITUTION RESPONSIBLE FOR LINING UP SUB-CONTRACTOR AND CONTRACTING WITH THEM; AS RESPONSIBLE FOR MONITORING OF SUB-CONTRACTOR'S PERFORMANCE IN TERMS OF PROJECT OBJECTIVES AND CONTRACT TERMS.

5. ON OTHER HAND, UCLA HAS BEEN PLANNER (PHASE II) AND LOGICALLY WOULD BE IMPLEMENTOR AND SOURCE OF TECHNICAL ASSISTANCE TO GOE (IN PHASE III), WITH APHA AND USAID MONITORING AND ASSISTING. WITH THESE ROLES IN MIND, WE SEE PROAG AS GENERALIZED ENABLING AGREEMENT, COVERING MAJOR PROP AND PROP APPROVAL REQUIREMENTS, BUT LEAVING LATITUDE TO UCLA FOR FURTHER TECHNICAL OR PROCEDURAL REFINEMENTS TO BE IMPLEMENTED THROUGH PROAG REVISIONS. THE CONTRACT BETWEEN APHA AND UCLA SHOULD INCLUDE A TASK ORDER CALLING FOR REVISIONS OF THIS NATURE, TO BE PREPARED BY UCLA IN COLLABORATION WITH GOE COUNTERPARTS, BUT CLEARED BY AID AND APHA BEFORE GOE SIGNATURE AS ARRANGED BY MISSION.

6. IT IS IMPORTANT THAT NEGOTIATION OF A PROAG BE DONE WITHOUT DELAY. THE EXPERIENCED PCVS, WHO CONSTITUTE AN IMPORTANT RESOURCE IN GETTING THIS PROJECT OFF THE GROUND, HAVE JUST COMPLETED THE FINAL QUOTE PROMOTORAS DE SALUD UNQUOTE TRAINING PROGRAM, AND AFTER ABOUT A MONTH OF SUPERVISOR VISITS TO THE EXISTING PROGRAMS, THEY WILL BE IDLE UNLESS THE DEIDS SUB-CONTRACTOR TEAM HAS ARRIVED.

7. ACTION REQUESTED: THAT ANNEX B TO THE DRAFT PIO/T BE CHANGED TO READ THAT NEGOTIATION OF THE AGREEMENT WITH THE GOE WILL BE CARRIED OUT BY THE USAID WITH THE ASSISTANCE OF APHA.

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## Message Attributes

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**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** AGREEMENTS, FOREIGN ASSISTANCE PROGRAMS, TECHNOLOGICAL EXCHANGES, NEGOTIATIONS, FINANCIAL CONTRIBUTIONS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 25 SEP 1974  
**Decaption Date:** 01 JAN 1960  
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**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** izenbei0  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
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